



**SPARTA CAPITAL LTD.
(o/a SPARTA GROUP)**

**MANAGEMENT'S DISCUSSION AND ANALYSIS
OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS
("MD&A")**

FOR THE THREE MONTH PERIODS

ENDED MARCH 31, 2021 AND 2020

Dated May 31, 2021

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MANAGEMENT'S DISCUSSION AND ANALYSIS
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The following management's discussion and analysis ("MD&A") explains the variations in the consolidated operating results, financial position and cash flows of Sparta Capital Ltd. ("Sparta", "Sparta Group", the "Company", the "Corporation", "We", "Us" or "Our") for the three months ended March 31, 2021. This MD&A should be read in conjunction with the Company's audited consolidated financial statements for the years ended September 30, 2020 and 2019, which have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

The Company's accounting policies under IFRS are set out in Note 4 of the audited consolidated financial statements for the years ended September 30, 2020 and 2019.

All amounts are in Canadian dollars.

The discussion in this management's discussion and analysis focuses on this year.

Forward Looking Statements and Risks

Certain statements included in this discussion may constitute forward-looking statements that involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of the Corporation, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include changes in government regulations, general economic conditions and business conditions, ability to raise debt or equity financing as required to fund operations, ability to convert long term investments into cash through the sale of all or part of investments, foreign currency exposure, supplier constraints, transportation constraints, emissions standards, fuel prices, product quality and safety, alternative and competing products, protection of intellectual property, the findings resultant to due diligence programs, the results of product certification testing, the ability to attract and retain employees, sales agents and service personnel in Canada and in international markets, the actions of current and future competitors, future claims or litigation, the speculative nature of product research and development, and other factors that may affect demand for the Corporation's products and services and the ability of the Corporation to implement its business strategy and/or generate profit.

The words "may", "would", "could", "will", "likely", "estimate", "believe", "expect", "plan", "forecast", "is to be", "intend", "anticipate" and similar expressions are intended to identify forward-looking statements. Although Sparta has attempted to identify important factors that could cause actual results to differ materially from those contained in forward-looking statements, there may be other factors that cause results not to be as anticipated, estimated or intended. There can be no assurance that such statements will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements. Accordingly, readers should not place undue reliance on forward-looking statements. Sparta does not undertake to update any forward-looking statements that are incorporated by reference herein, except in accordance with applicable securities laws.

Overview

According to the United Nations Foundation, sustainability will be one of the biggest priorities coming out of the worldwide pandemic. Sparta understands that we can't compromise the ability of future generations to meet their own needs. That's why each of the divisions that make up Sparta, focus on reducing waste, optimizing energy, and creating a healthier workforce and world. UN Secretary General, Antonio Guterres calls climate change, "the biggest threat to security that modern humans have ever faced." As we recover from the COVID-19 crisis, many financial experts are predicting investors will increasingly embrace the integration of environmental and social governance (ESG). The pandemic has sharpened our awareness of vulnerabilities and risks, as well as driven home the fact that good decision-making is guided by science. The scientific community has been telling us that it is time to make climate change mitigation a priority. Sparta sees this as a window of opportunity that is wide open; an opportunity the company has been preparing for.

Sparta Group and its various company verticals focus on much-needed energy solutions for commercial and industrial clients, so they can reduce their energy consumption, transform waste, lower their carbon footprint, save

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money and contribute to a cleaner, greener planet. While a healthy planet is central to human survival, it doesn't complete the sustainable vision. For that you need a healthy workforce as well. With an extensive talent pool consisting of engineers, scientists, and technology experts Sparta management came to realize the company could assist during the COVID-19 crisis. So, in addition to offering environmental solutions which save energy, reduce carbon footprints and upcycle waste, COVID-19 safety programs were added to the portfolio.

Sparta's COVID-19 response began with ensuring its own operations were safe for workers and to date, there have been no major viral outbreaks within any of the Sparta divisions. The second order of business was to develop a streamlined PPE (Personal Protective Equipment) acquisition system for customers in need of help, especially those in the health and wellness sector. But that's not all – there have been a number of other notable developments with the Sparta Health division, as well as the other Sparta divisions as outlined below:

- In early March of 2021, Sparta signed an MOU with West Palm Beach, Florida based, Ethema Health Corp ("GRST") to expand business into new markets related to fighting COVID-19. This includes exploration of the use of HOCl (Hypochlorous Acid) disinfectant technologies. HOCl has been used successfully in both the medical field and in the poultry processing industry to address harmful pathogens. Reports, including those published by the U.S National Library of Medicine indicate that HOCl destroys the cell wall of microbes or viruses, allowing the disinfectant to essentially inactivate them.
- In April 2021, a collaboration was established between Sparta Health Group, Sparta's Illumineris division and Metrikus of London, England to bring the smart-technology platform, Metrikus to clients in various markets. The Metrikus platform allows building managers to closely and easily monitor building performance, including occupancy, energy use, and indoor air quality. This month also saw Sparta begin expansion plans for its health App. Last summer, Sparta signed an MOU with Datapult Inc., designers of the Achu Health App. Together Sparta and Datapult are working on integrating Datapult's technology into TruckSuites™ TreeFrog™ vehicle monitoring system so both the health of the truck and the health of the driver can be monitored and managed, Now Sparta is working on integrating the @work Achu App into a complete workplace safety system that can be used in sectors, including manufacturing facilities where jobs often require people to work in close proximity to each other. Management hope to unveil this complete system to the public and industry leaders soon. In fact, a presentation, including a video demonstration is currently being finalized.
- During the month of March and April (2021) Sparta Group garnered significant media interest in its COVID-19 antimicrobial surface protection formula and accompanying robotic dispersion system, as well as in its recycling/upcycling efforts at the company's e-waste recycling facility in Toronto. Among the media outlets providing coverage were City-TV, CTV, Global-TV and Ann Rohmer's radio show, "The Feed" on 105.9 FM
- On May 20th, 2021, Sparta announced that it had signed an MOU with CASPR Group. The MOU is to formalize a distribution agreement between Sparta Health Group and CASPR. The CASPR technology provides continuous reduction of viruses and other pathogens in the air and on surfaces, including forced-air ventilation systems. The MOU also covers an exclusive distribution and development agreement for the North American transportation sector, between Sparta's TruckSuite™ division and CASPR™.
- Since announcing that Sparta's ReECO Tech Electronic Conversions/ERS International division was in the enviable position to handle Ontario's new strict recycling regulations, which came into effect in January 2021, the division has been inundated with calls from manufacturers and importers and is currently finalizing new contracts, including agreements with large, well-known brands. (can we name one or two yet?)
- In January 2021, Sparta announced that the property it secured years ago, was closer to being transformed into a desirable community, with ample green zones to promote clean living. Thanks to a development agreement with FLC Group, the designs have been finalized and interested buyers now have a website they can visit to register for more details. <https://www.vineridgetowns.ca>
- In February 2021, Health Canada Authorized the Antibody and Antigen Rapid Test Kits that Sparta is distributing as part of its COVID safety system. While slow to take a hold in some sectors, market analysts

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are predicting that given the quick results and ability to help companies monitor organizational health, the demand will increase and market growth will skyrocket through 2026. The antibody and antigen kits are part of the complete workplace safety system outlined in the second bullet point above.

- Our TruckSuite™ Canada division, was formed in the second quarter, just around the time everyone first learned about the onset of COVID-19, but we expanded its product offering to include a special Warranty Financing and Repair Financing program to help take the stress out of owning/operating in the trucking industry. In addition, our TruckSuite™ entity is now well into the co-development of a line of antimicrobial formulations and delivery systems along with some very sophisticated, health related tracking applications, all specifically developed to protect truckers from harmful pathogens.

At the same time, the main focus is and always will be on technologies and services that lead to energy efficiency and waste reduction for our customers. These are savings that will help both planet and customer's bottom line so they can remain competitive.

Under the Sparta Group™ brand, Sparta still has three existing divisions. These include:

- **Sparta Energy Capture & Upcycle - a.k.a. Illumineris** is the collective term for a group focused on upcycling "lost" or "wasted" energy. Illumineris provides a complimentary suite of technologies to assist its commercial and industrial clients in receiving value from wasted sources of energy within their existing power systems; with zero cost outlay. This includes; peak power mitigation systems through energy storage technology - eliminating black-out and brown-out conditions while significantly reducing global adjustment charges; power-factor and harmonic mitigation that brings plant voltages and currents back in sync while cleaning the electronic power systems - reducing costs through efficiencies and maintenance; LED lighting retrofits - cutting consumption by 60% - 80%; photoluminescent safety products that provide required safety lighting systems with zero energy costs; and IoT (Internet of Things) monitoring systems that can measure, monitor and optimize various energy systems in commercial and manufacturing facilities; all intended to help reduce power losses and corresponding costs.
- **Sparta Material Upcycling - a.k.a. Re-ECO Tech** is the collective term for a group of conversion technology companies that collect waste materials with a focus on upcycling such waste streams into new environmentally valuable materials that are not only beneficial to our planet but are economically feasible as well. Re-ECO Tech's services provide viable options for helping manufacturers reduce waste, save resources, save money and lower their carbon footprint. This includes; Re-ECO Tech Electronics Ltd. ("Re-ECO Tech Electronics") (o/s ERS-International) - an electronics recycling company focusing on upcycling end-of-life electronic components resulting from our ever-increasing rate of change in electronic technology, Re-ECO Tech Conversion (where Sparta now holds a minority position) - focuses on sequestering CO₂ emissions through waste diversion and converting biomass waste into consumables and Re-ECO Tech Property (where Sparta now holds a minority position) - is a division focused on investing in early stage property development where the Corporation can look to utilize earnings together with existing synergies to implement the technologies from other business units into "smart", net-zero ready, environmentally responsible community developments; designed with concern for our planet in mind.
- **Sparta Innovation - a.k.a. SuperNova** is focused on cutting-edge green initiatives, especially related to combustion, the transportation sector and storage technology. SuperNova, opens up new opportunities and initiatives and will look to explore new ventures including, but not limited to, extraction of energy from base minerals, efficient products capable of powering novel generation systems and gas to electricity conversion. Under the SuperNova banner also resides the newly formed TruckSuite Canada division, which is a technology-driven support program that provides fleet Owners/Operators with many of the necessary tools to be competitive in their market. TruckSuite™ offers comprehensive maintenance, including roadside emergency assistance; emergency repair with competitive pricing for parts and labour; complete warranty coverage; as well as TripVision®, an integrated vehicle health and safety management system that presents vital information in an easy-to-understand format saving both time and money. In short, TruckSuite™ encourages driver retention between the fleet and independent owner/operator. Also

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under the SuperNova banner resides the the newly formed Sparta Health Group company. Sparta Health was initially established to provide a more streamlined process for accessing PPE (Personal Protective Equipment), so as to save time and stress for many in the most vulnerable sectors, but has expanded to help bring solutions developed within our TruckSuite™ division to additional market verticals.

Going Concern

These financial statements have been prepared on a going concern basis, which assumes that the Corporation will realize its assets and discharge its liabilities in the normal course of business. For the three-month ended March 31, 2021 the Corporation has realized a net loss from operations of \$226,950 (2020 – income of \$212,716) and has a working capital deficit of \$1,077,354 (2020 - \$126,997) and negative cash flow from operations of \$209,912 (2020 – negative cash flow of \$112,713).

In order to meet the Corporation's future working capital requirements it will be required to attract additional funds through the issue of debt or equity. The Corporation's management will continue to consider various alternatives to finance the Corporation's operations and activities within the context of existing market conditions. Additional capital requirements are dependent on uncertain future events, including but not limited to the results of the evaluation of other business growth opportunities, the level of growth in product sales and distribution.

There can be no assurance that capital will be available as necessary to meet these continuing development costs or, if the capital is available, that it will be on terms acceptable to the Corporation. The issuances of additional equity securities by the Corporation may result in significant dilution to the equity interests of its current shareholders. If the Corporation is unable to obtain financing in the amounts and on terms deemed acceptable, the business and future success may be adversely affected.

Additional capital requirements are dependent on uncertain future events, including but not limited to the results of the evaluation of other business growth opportunities, the level of growth in product sales and distribution. If the going concern assumption were not appropriate for these financial statements, then adjustments would be necessary to the carrying values of assets and liabilities, and the balance sheet classifications used which could be material.

Further information related to the Corporation is filed on the System for Electronic Document Analysis and Retrieval ("SEDAR") and can be reviewed at www.sedar.com.

Overall Performance

In spite of the COVID-19 pandemic, the Corporation has continued to serve and expand its client base;

- Helping companies optimize energy
- Providing energy efficient lighting solutions
- Upcycling mountains of electronics
- Helping e-waste clients easily conform to new Ontario e-waste regulations
- Conducting comprehensive energy audits
- Moving closer to breaking ground on a green, clean community with partner FLC Group.
- Expanding offerings under TruckSuite™Canada division
- Moving closer to transforming waste plastic into eco-fuel products on an industrial scale
- Taking steps to help truckers, including school bus drivers, stay safe during uncertain times, like COVID-19
- Taking steps to help in the fight against COVID- 19 in various business sector, including health.

Technology can be a force for progress. Sparta is all about finding and distributing the right technologies to undo and prevent damage to our environment while helping customers save money at the same time. Management and staff see their work as figuring out scalable solutions to help sustain our species' needs and help businesses remain competitive. Technology will be the driving force behind environmental advancement because to heal the planet, we have to be able to measure it. Sparta is already moving in that direction. For example, using sensors in many of it's systems, developing relationships with organizations like Metrikus, and exploring robotic, as well as drone use

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with its antimicrobial dispersion system. Sparta will continue to seek further technological opportunities in the areas of energy efficiency and waste transformation/upcycling, while also assisting with viable technology-driven solutions to protect humankind from harmful pathogens. Announcements about any new Sparta ventures will be made following the Corporation's comprehensive due diligence processes.

Selected Financial Information

The following table is a summary of selected financial information derived from the Corporation's audited financial statements for the years ended September 30 prepared in accordance with IFRS:

	<u>2020</u>	<u>2019</u>	<u>2018</u>
	\$	\$	\$
Total Assets	3,028,310	2,865,311	8,457,280
Total Non-Current Financial Liabilities	792,338	330,955	53,404
Revenue	5,277,329	11,010,599	6,964,447
Net loss, attributable to:			
Shareholders	(848,420)	(680,331)	(1,760,934)
Non controlling interests	<u>12,008</u>	<u>(165,921)</u>	<u>(205,304)</u>
Total	(836,412)	(846,252)	(1,966,238)
Basic and diluted net loss per share	(0.005)	(0.005)	(0.013)
	Common Shares	Common Shares	Common Shares
Weighted average number outstanding	185,787,389	181,898,423	169,568,580

For the three-month ended March 31, 2021, the Corporation reported no discontinued operations and declared no cash dividends.

Summary of Quarterly Results

The quarterly financial information for the eight most recently ended quarters are as follows:

	<u>Q2</u> <u>March 31,</u> <u>2021</u>	<u>Q1</u> <u>December 31,</u> <u>2020</u>	<u>Q4</u> <u>September 30,</u> <u>2020</u>	<u>Q3</u> <u>June 30,</u> <u>2020</u>	<u>Q2</u> <u>March 31,</u> <u>2020</u>	<u>Q1</u> <u>December 31,</u> <u>2019</u>	<u>Q4</u> <u>September 30,</u> <u>2019</u>	<u>Q3</u> <u>June 30,</u> <u>2019</u>
Net Income (Loss)	(226,950)	141,220	(159,368)	(493,894)	(18,801)	(279,425)	(54,133)	(879,407)
Earnings (Loss) per Share	(0.001)	0.000	(0.000)	(0.003)	(0.000)	(0.002)	(0.000)	(0.013)
Total Assets	2,801,883	2,971,042	3,028,310	2,865,311	2,865,671	2,939,859	3,320,612	8,457,280
Total Liabilities	3,212,920	3,332,629	3,531,117	5,021,585	4,933,674	4,989,062	5,141,539	10,289,074

All periods within the summary of quarterly results have been prepared in accordance with IFRS.

Variances in net loss by quarter is not cyclical or seasonal and reflect overall corporate activity and factors which do not recur each quarter, such as travel, due diligence, professional and regulatory fees.

Results of Operations for the three month periods ended March 31, 2021 and 2020

Overall for the three-month periods ended March 31, 2021 and 2020 respectively the Corporation realized a loss from operations of \$226,950 and a profit of \$212,716 and net income (loss) and comprehensive income (loss) of (\$226,950) and \$212,716.

Expenses

The total expenses for the three-month ended March 31, 2021 decreased to \$1,120,911; a decrease of \$575,702 representing an 34% decrease from the \$1,696,613 in 2020.

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Cash Flows

The following is a summary of cash flows for the three months ended March 31:

	2021	2020
Cash provided by (used in) operating activities	\$ (209,912)	\$ (112,713)
Cash provided by (used in) financing activities	\$ 229,406	\$ 12,252
Cash used in investing activities	\$ (15,346)	\$ (27,002)
Increase (decrease) in cash	\$ 4,148	\$ (127,463)

Liquidity

The Corporation had a cash balance at March 31, 2021 of \$843,887 (September 30, 2020 – \$612,496).

At March 31, 2021 the Corporation had a working capital deficit of \$1,077,354 (September 30, 2020 – 1,298,193). In order to meet the Corporation's anticipated working capital requirements it will be required to attract additional funds through the issue of debt, equity or other business means to further the development of the Corporation's products and to provide sufficient working capital. The Corporation monitors its working capital position and makes changes or reductions in expenditures to help sustain sufficient liquidity to meet liabilities on a timely basis.

The Corporation regularly explores business opportunities as it seeks to expand its product offerings. Prior to acceptance, each opportunity goes through a due diligence process to ensure it meets the requirements of the Corporation. Potential growth opportunities may be advanced through joint business relationships with third parties including license arrangements, partnerships and joint ventures or may be internally financed through debt or equity issuances as appropriate in the circumstances.

As at March 31, 2021, the Corporation had notes payable of \$804,723 and convertible debentures of \$102,397.

Contractual Obligations

The Corporation leases office space and recycling facilities which require future annual payments of:

	<u>Office and facilities</u>
	\$
2021	355,521
2022	356,873
2023	356,873
2024	29,739
	<u>1,099,006</u>

Capital Expenditures

At this time, the Corporation has no material commitments for future capital expenditures.

Off-balance Sheet Arrangements

The Corporation has no off-balance sheet arrangements.

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Transactions with Related Parties

As at March 31, 2021, included in other receivable is \$121,788 (2020 - \$94,788) related to advances made to SETA Group, a company controlled by a Director of the Corporation.

Financial Instruments

Financial instruments include cash, accounts receivable, accounts payable and accrued liabilities, and loans. Financial instruments are recognized initially at fair value. Subsequent to initial recognition, financial instruments are measured in one of the following categories: financial assets and financial liabilities measured at fair value through profit or loss, loans and receivables, held-to-maturity investments, available-for-sale financial assets or other financial liabilities.

The carrying values of the financial assets and liabilities included in the statements of financial position are as follows:

	On Demand	Less than 3 months	3 to 12 months	Over 1 year	Total
Accounts payable and accrued liabilities	325,178	-	-	-	325,178
Notes payable	804,723	-	-	-	804,723
Loans payable	1,003,564	-	-	-	1,003,564
Lease liability of right-of-use asset	-	-	314,299	537,759	852,058
Convertible debentures payable	-	-	102,397	-	102,397
10% loan payable	-	-	-	125,000	-
	2,133,465	-	416,696	662,759	3,212,920

The carrying value of cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities approximate their fair value due to the relatively short period to maturity of the instruments. Cash and cash equivalents are classified as level 1, which means fair value measurement are those derived from quoted prices in active markets. The carrying value of the loans and borrowings approximates their fair value due to the relatively short period to maturity of the instruments.

Shareholders' Equity

Authorized

The authorized share capital of the Corporation consists of an unlimited number of common shares without nominal or par value, 50,000,000 non-voting preferred shares (issuable in series, the rights, privileges, restrictions and conditions attached to the preferred shares are to be determined by the Directors of the Corporation at time of issuance) and an unlimited number of special non-voting shares. There are no preferred shares and no non-voting special shares issued or outstanding as at March 31, 2021.

The number of issued and outstanding common shares as at March 31, 2021 and 2020 was 206,420,590 and 182,265,090, respectively.

As at March 31, 2021 the Corporation had 7,223,000 options outstanding with a range of exercise prices of \$0.05 to \$0.07 and a weighted average remaining contractual life of 1.93 years.

As at March 31, 2021, the Corporation had 16,551,500 warrants outstanding, exercisable to acquire an additional common share per warrant at a prices that range from \$0.05 to \$0.11 per common share for up to 24 months following the date of issuance.

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Application of new and revised International Financial Reporting Standards

The standards issued and adopted by the Company in the current year's financial statements are listed below.

IFRS 9 - Financial Instruments

On October 1, 2019, the Company adopted the new rules under IFRS 9 - Financial Instruments which includes a principle-based approach for the classification and measurement of financial assets and a forward-looking 'expected credit loss' model. The standard was adopted retrospectively. The comparative financial statements have not been restated as the adoption had no impact on amounts previously recognized in the statements of comprehensive income and financial position.

The following table outlines the classification of financial instruments under the previous standard and the new classification under IFRS 9.

Financial asset / liability	Previous classification (IAS 39)	New classification under IFRS 9
Cash	Fair value through profit and loss	Amortized cost
Accounts receivable	Loans and receivables	Amortized cost
Notes receivable	Loans and receivables	Amortized cost
Loans receivable	Loans and receivables	Amortized cost
Accounts payable and accrued liabilities	Other financial liabilities	Amortized cost
Notes payable	Other financial liabilities	Amortized cost
Loans payable	Other financial liabilities	Amortized cost
Obligations under capital lease	Other financial liabilities	Amortized cost
Mortgage loan	Other financial liabilities	Amortized cost
Convertible debentures payable	Other financial liabilities	Amortized cost

IFRS 15 Revenue from contracts with customers

On October 1, 2019 the Corporation adopted the new rules under IFRS 15 Revenue from contracts with customers. Under the new standard revenue is recognized from the perspective of when a transfer of control to the customer is complete. Adoption of the standard had no impact on amounts previously recognized in the statements of net and comprehensive income and financial position.

At the date of authorization of these financial statements, the International Accounting Standards Board ("IASB") and International Financial Reporting Interpretations Committee ("IFRIC") has issued the following new and revised standards, amendments and interpretations which are not yet effective during the year ended September 30, 2020.

IFRS 16 - Leases

Effective October 1, 2019 the Corporation adopted IFRS 16 Leases which replaces IAS 17 Leases and requires the recognition of most leases on the statement of financial position. IFRS 16 effectively removes the classification of leases as either financing or operating leases and treats all leases as finance leases for lessees, with practical expedients for short-term leases where the lease term is twelve months or less and for leases of low value items. The accounting treatment for lessors remains essentially unchanged, with the requirement to classify leases as either financing or operating.

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Transition:

The Corporation adopted IFRS 16 using the modified retrospective approach by adjusting the opening deficit with no restatement of comparative figures. As such, comparative information continues to be reported under IAS 17 and related interpretations.

For the building lease, the right-of-use asset was measured at its carrying amount as if IFRS 16 had been applied since the commencement date, discounted using either the lease agreement's implicit rate or the Corporation's incremental rate, as applicable. Deferred rent liability, which was required under the previous lease standard, is not required under IFRS 16.

Upon transition, the Corporation did not recognize right-of-use assets for low value leases or leases that have a term of twelve months or less.

The impact of adopting IFRS 16 is disclosed in the Corporation's audited consolidated statement of financial position at September 2020.

Capital Management

The Corporation's objectives when managing capital is to safeguard its ability to continue as a going concern, provide adequate working capital and maintain cash on hand. The Corporation defines capital as the Corporation's shareholders' equity and loans and borrowings. At March 31, 2021 shareholders' deficit was \$226,645 (September 30, 2020 - \$320,731) and loans and borrowings were \$ 2,887,742 (September 30, 2020 - \$2,889,810). The Corporation manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Corporation may purchase shares for cancellation pursuant to normal course issuer bids, issue new shares or obtain debt financing. The Corporation is not currently subject to any externally imposed capital requirements.

Management anticipates that, based on the amount required to fund expenses associated with the execution of the Corporation's current business plan, taking into account the present working capital and the Corporation's projected level of future income, the Corporation is expected to require an injection of capital through debt or equity financing to meet its normal operating requirements for the next 12 months. Additional capital requirements are dependent on the extent of future revenues and expenses related to product development, manufacturing, sales and promotion and in consideration of results of the evaluation of other business growth opportunities and associated capital requirements. Additional liquid capital may be sourced from the issuance of share capital, debt financing or from potential government funding in support of development of export markets.

Financial Risk Management

The Corporation's risk exposures and the impact on the Corporation's financial instruments are summarized as follows:

Fair Value

The fair value of cash, accounts receivable, notes receivable, accounts payable and accrued liabilities approximate their carrying value due to the relatively short period to maturity of the instruments. The fair value of loans payable, notes payable and mortgage payable approximate their carrying value as the interest rates are consistent with the current market rates.

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Financial risk management

The Corporation's risk exposures and the impact on the Corporation's financial instruments are summarized as follows:

Credit risk

Credit risk is the risk of financial loss to the Corporation if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Corporation's trade receivables.

The Corporation has \$82,364 (September 30, 2020 - \$331,927) of accounts receivable from one customers (September 30, 2020 - one), which represents 25% (September 30, 2020 - 46%) of total accounts receivable.

Liquidity risk

Liquidity risk is the risk that the Corporation will encounter difficulty in meeting obligations associated with its financial liabilities. The Corporation's objective in managing liquidity risk is to maintain sufficient liquidity to meet liabilities when due by holding sufficient cash and cash equivalents to settle current liabilities and meet its anticipated working capital requirements. The Corporation had a cash balance at March 31, 2021 of \$843,887 (September 30, 2020 - \$612,496) and a working capital deficit of \$1,077,354 (September 30, 2020 - \$1,298,193).

In order to meet the Corporation's anticipated working capital requirements it will be required to attract additional funds through the issue of debt, equity or other business means to further the development of the Corporation's products and to provide sufficient working capital. The Corporation monitors its working capital position and makes changes or reductions in expenditures to help sustain sufficient liquidity to meet liabilities on a timely basis.

Market Risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign currency rates. The Corporation is exposed to currency risk on its U.S. dollar denominated bank accounts. The Corporation does not use derivative instruments to reduce its exposure to foreign currency risk.

Outlook

Climate change is a complex challenge that can cause severe damage to economies. The 2021 Deloitte Global Resilience Report states that three-quarters of respondents believe the climate crisis is of similar or greater magnitude to COVID-19. However, green technology is a tremendous growth area and more and more people are reporting that they like to work with businesses that care about the planet. This provides us with hope, as there are many existing technologies that address climate change and many, many more in various stages of development. The advancement of technology and the growing demand for social responsibility puts Sparta in a good position moving forward. Sparta has assembled a vast pool of talent, as well as technology and services to address several environmental concerns in multiple industry sectors.

The Sparta team is not only dedicated to seeing the company's products and services address the needs of commercial and industrial clients, they are proud to be helping keep workers safe.